

| Sr. No. | | Present Clause | Amended Clause |
|---------|----------------------------|---|---|
| 1 | Section I Clause 5 | The Technical Bid (Envelope 1) and Price Bid (Envelope 2) complete in all respect, as described above must be sent to the contact address as given in the RFP schedule (Page 2). The bids can be submitted in person or may be sent through post/courier. However, NEIL will be responsible in case of any delay in delivering same in time. | The Technical Bid (Envelope 1) and Price Bid (Envelope 2) complete in all respect, as described above must be sent to the contact address as given in the RFP schedule (Page 2). The bids can be submitted in person or may be sent through post/courier. However, NEIL will be NOT be responsible in case of any delay in delivering same in time. |
| | | Bidder Queries | Response |
| 2 | Section II Clause 4 (i) | We are an registered MSME having a positive net worth in each of the last 3 financial years. We would request you to kindly relax the eligibility criteria as mentioned to INR 6 Crore. This will make us eligible for putting in our bid. In addition, if you can consider the last 3 financial years i.e. 2020-21, 2021-22 and 2022-23 we have an average turnover of INR 8 Crore. All supporting documents can be submitted as required | <i>The bidder should have an average annual turnover of Rs. 5 Cr to Rs. 10 Cr (minimum) computed over the three financial years 2019-2020, 2020-2021 and 2021-2022. The turn over pertaining to activities like trading and educational training will not be considered for these criteria. A certificate from a Chartered Accountant to this effect must be submitted.</i> |
| 3 | Section IV | Kindly share the detailed Scope of Work. | <i>As there is no specific Scope of work added by NEIL (Standard SOW should be share by the bidder with RFP application)</i> |
| 4 | Section II Clause 4 (f) | We have been successfully operating in India for the past three years, offering specialized services. Due to the nature of our services, the onboarding process for clients typically requires a substantial amount of time. Currently, we are actively serving seven private-sector lenders, and we are in advanced discussions and conducting Proof of Concept (PoC) activities with two public-sector lenders. Further, we are headquartered in Auckland, New Zealand and have a significant footprint (more than 80% market share) across the Australasian market. In light of our track record and ongoing engagements, we kindly request a waiver of the specified clause to enable our participation in the selection process. | The bidder should have Indian client base matching the criteria mentioned in the RFP. |